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Dr. Reinhold ACHATZ
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Object : support statement to NESSI achievement.

Dear Sir,

France Telecom has the ambition to generate 500 M€ turnover by 2015 on Cloud Computing, and for this it needs to build innovative and differentiating services by partnering with major European Software and Services actors.

Joining NESSI in 2009 was a key decision to boost France Telecom integration and visibility in the European Cloud ecosystem, with tangible results such as our involvement in two major FPT/Call 5 IP projects on PaaS (4CaaS) and Cloud Storage (Vision Cloud), and also providing decisive input to launch of the FI PPP initiative and optimize with NESSI partners our participation in FI-Ware.

The NESSI SRA has also been instrumental to challenge and refine our own research strategy on Software & Services projects that will produce tomorrow's commercial products.

We have enjoyed the fruitful collaboration which took place within this ETP, and which led to many powerful concerted actions in software and services domains.

Yours sincerely

Nicolas DEMASSIEUX
Vice-President Research and Strategy



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